

**MOORPARK CITY COUNCIL
AGENDA REPORT**

TO: Honorable City Council
FROM: Ron Nelson, Captain 
DATE: February 10, 2011 (CC Meeting of 3/2/11)
SUBJECT: Consider Purchase of Kawasaki Concours 14P Police Motorcycle as a Replacement Police Motorcycle for Traffic Enforcement

SUMMARY

The City of Moorpark's (City) adopted Fiscal Year 2010/11 budget includes \$25,000 for the Police Department to purchase a new replacement police motorcycle to be used for traffic enforcement. The City currently has in its vehicle fleet a 2006 Harley Davidson police motorcycle used for traffic enforcement, which is in need of replacement. After much research, it has been determined that the 2011 Kawasaki Concours 14P police motorcycle is the best choice as a replacement for the 2006 Harley Davidson. If approved, the City would purchase the replacement motorcycle using Equipment Replacement Funds (4003), which were allocated for this purchase during the adoption of the Fiscal Year 2010/11 budget.

BACKGROUND

The Police Department has three motorcycle officers assigned to traffic enforcement duties. For the purposes of traffic enforcement it is widely recognized that the motorcycle is the most versatile and efficient mode of transportation in any city where there is a high volume of traffic circulation. The City, with its intersecting State Highways 118 and 23, experiences some of the highest volume of traffic in the County during peak commuter hours. The Police Department currently fields three Harley-Davidson motorcycles in its traffic enforcement fleet. A fourth spare Harley-Davidson motorcycle is maintained to use when one of the three motorcycles used daily is out of service for any extended maintenance.

The 2006 Harley Davidson motorcycle, which was purchased new in 2006, has exceeded the replacement mileage benchmark of 50,000 miles. The stated mileage benchmark is not an absolute number, but more of a guideline when balancing the need

for a motorcycle in serviceable condition for the rigorous duty of police work, versus the cost to maintain the equipment. One consideration is the fact the 2006 Harley Davidson motorcycle came with three-year warranty, which helped in reducing the cost of maintenance. Once the warranty ended, the maintenance costs increased. The 2006 Harley Davidson motorcycle has been well maintained by the officer riding it, allowing it to provide many miles and years of excellent service, however, lately it has required additional maintenance to keep it in a serviceable condition. If replaced, the 2006 motorcycle would be used as the spare motorcycle, and the current spare motorcycle (a 2004 Harley Davidson) could either be sold at auction or kept as a training motorcycle for newly assigned traffic motor officers.

Training new motor officers typically results in costly repairs as the motorcycle is dropped numerous times while the officer learns the techniques needed to successfully pass the State Peace Officer Standards and Training (POST) Motor Officer course. Parts such as the fairing, fenders, saddlebags, and crash bars are typically repaired or replaced after a training session. Having a specific training motorcycle will enable the City to save money on repairs, since the training bike would be adapted to withstand the abuse.

The other two traffic motorcycles consist of a 2010 Harley Davidson which was purchased during Fiscal Year 2009/10, and a 2007 Harley Davidson, purchased during Fiscal Year 2007/08. Both motorcycles are well maintained and in excellent serviceable condition. Based on the present use, the 2007 motorcycle may need to be replaced during Fiscal Year 2012/13.

Until recently, the three most common motorcycles used by local law enforcement agencies have been the BMW, Honda, and Harley-Davidson. During 2010, The California Highway Patrol conducted testing of various new police motorcycles and sent out bid requests for new police motorcycles meeting its specifications for a State contract to purchase new motorcycles. The winning motorcycle was the Kawasaki Concours 14P, provided by Beaudry Motorsports in Post Falls, Idaho. The State contract, which is a two-year contract (Contract Number 1-10-23-30), provides an opportunity for cities and counties to purchase police motorcycles under the contract, with a nominal administrative fee for contract preparation and administration. None of the other motorcycles tested were included in the State contract.

Officers assigned to the Moorpark Police traffic detail had an opportunity to test ride the new Kawasaki Concours 14P, and speak with a representative from Kawasaki. The motorcycle comes nearly fully equipped with all emergency vehicle equipment, such as lights and siren. It has a three-year, unlimited mile warranty. There are two nearby dealers that would be able to properly service the motorcycle. One is in Simi Valley and the second is in Thousand Oaks.

DISCUSSION

The high volume of traffic within the City places traffic safety and the orderly flow of traffic within and through the City at a high priority for the Police Department and the City's residents. With this in mind, there is a real need to maintain a serviceable fleet of traffic motorcycles, including the replacement of aging equipment such as the current 2006 Harley Davidson motorcycle. This item was budgeted for in the Fiscal Year 2010/11 budget, using the Equipment Replacement Fund (4003).

There are a few reasons why the Police Department is making the recommendation to go with the Kawasaki 14P on the State contract. First of all, Kawasaki has an excellent reputation of producing high quality police motorcycles. Although Kawasaki has not produced police motorcycles for a few years, they have historically produced police motorcycles that were considered standard in the industry. The City of Moorpark has owned several Kawasaki Police Motorcycles in the past and those bikes were proven reliable machines. Kawasaki's re-entry into the police market, the Concours 14P, incorporates the latest in up-to-date technology including ABS braking, liquid cooled engine, and a wet clutch that should provide excellent longevity.

Another reason for the recommendation of the Kawasaki Concours 14P is the low overall bid submitted to the California State Highway Patrol. The basic model, fully equipped with emergency equipment, was bid at \$16,977, which is about \$2,000 to \$3,000 less than a comparably equipped Harley Davidson or BMW motorcycle. The price does not include shipping or various options, which were not included in the State contract, but are available through the State contractor.

A third reason for this selection is the overall rider comfort and maneuverability over a long period of riding time. Although the current Harley Davidson fleet includes motorcycles that provide excellent rider comfort, the maneuverability suffers slightly due to the overall size and weight of the bike. The Kawasaki is sized and weighted to be much more maneuverable in tight traffic conditions, and it provides excellent rider comfort in the seating arrangement.

One area that staff attempted to compare was the anticipated maintenance costs. Basic maintenance costs are hard to predict, as there are so many variables, however the Kawasaki representative quoted a clutch replacement to be approximately \$400 on a Concours 14P. For comparison, a Harley Davidson clutch replacement cost is about \$750 and a BMW clutch replacement cost is about \$1,500.

FISCAL IMPACT

The fiscal impact to the city includes the original purchase price of the motorcycle, shipping, sales tax, State contract fees, and police service related accessories. The

motorcycle comes complete from the dealer with emergency lights and siren. As an option, the dealer will also install and wire the police radio for \$325. The radio would come from the existing spare motorcycle, at no additional cost. The only other items required to complete the motorcycle are, speed enforcement radar equipment (which will be recycled from the old spare motorcycle), and various specialized holders for police related equipment.

The following is a breakdown of the costs associated with the purchase of the motorcycle:

Purchase price:	\$16,977.00	(includes emergency lights and siren, equipment saddle bags)
Accessories:	\$4,079.81	(see attachment for list of options)
Shipping:	\$550.00	
California Sales Tax:	\$1,737.19	
DOC/Title Fee:	\$104.00	
Total:	\$23,448.00	

Additionally, the State of California will assess its State contract fees:

Procurement charge (1.6%):	\$336.91
Office of Small Business Certification Resources (OSBCR) charge (.29%):	\$61.06
Total State contract fees:	\$397.97

The State of California invoices the City separately from the vendor.

Traffic motorcycles purchased in the past required additional work by the County of Ventura's (County) General Services Agency to add radio and radar equipment. This resulted in additional costs of approximately \$3,400 beyond the purchase price of the motorcycle from the dealer. In 2009, the Harley Davidson bid was \$19,000, which when added to the County costs, ended up costing the City \$22,400. With the Kawasaki motorcycle, the equipment installation is included in the accessory pricing, so there will be no additional charges from the County. Upon delivery from the State contractor, the Kawasaki motorcycle will be enforcement ready.

Because the new motorcycle is considered a normal replacement for one already in use, the City's Equipment Replace Fund (4003) would be the appropriate source of funding for this purchase. The total cost of \$23,845.97 is within the budgeted \$25,000 in the adopted Fiscal Year 2010/11 budget.

STAFF RECOMMENDATION (ROLL CALL VOTE REQUIRED)

- 1) Award the purchase of the Kawasaki Concours 14P Motorcycle to Beaudry Motorsports, the State contractor.
- 2) Authorize the City Finance Department to process the necessary purchase order to obtain the motorcycle with the allocated funds.
- 3) Authorize the sale of the 2004 Harley Davidson motorcycle.

Attachment: Vehicle Description with Option List

Beaudry Motors Inc./ Kawasaki Authority Sales

1525 E Edmonton Ave
Post Falls, Idaho 83854
Phone 208-691-4277 / 208-777-0628

Attachment

PROFILE SHEET for State of California Motorcycle Contract / Kawasaki Concours 14P ABS Police Motorcycle

Traction Control (2010 Model Only)

Aluminum Rear Equipment/Radio Trunk with Hinged Multilevel Compartments for easy Access and Service

Solo Saddle with Removable Padded Back Rest

Front Body and Rear Saddle Bag Protection Bars (Chrome or Black Powder Coat)

Whelen Siren and Lighting Package

Emergency Lighting Control Module

3 tone Scrolling 100 Watt Siren System

Air Horn Activated with Motorcycle Horn Button

Dual Linked 28 Amp Auxiliary Battery System with 12 Fused Police only Circuits

Dash Mounted Headlight Adjusters

Right Side Handle Bar Switch Gear Pod

Light Cut Out Switch

Rear Only Emergency Flasher Switch

Front and Rear Emergency Flasher System

Radio Full Interface Suppressor

Antenna Base Plate/Mount

Handle Bar Risers

Standard 10 Head LED Lighting Package, Includes the Following:

Dash Mounted Operator-Visible Indicator Lights to Indicate when Front and Rear Emergency Lights are turned On

Front Pursuit Lights:

Left Side Front LED's; One Facing Forward and One at 90 Degrees

Right Side Front LED's; One Facing Forward and One at 90 Degrees

Rear Warning Lights:

Left Rear Facing Duplex LED's

Right Rear Facing Duplex LED's

Blue LED License Plate ID Lights

Front LED Emergency Light Modules

***Prices are Subject to change and Do Not Include Custom Paint, Freight to Dealer or Department, or Options**

Options List for State of California Motorcycle Contract -

Custom Paint Scheme

\$255.00 Deluxe Wiring Harness with LCM Upgrade
w/ 32 programmable Flash Patterns

- | | | | | |
|-------------------------------------|--|-------------------------------------|----------|--|
| <input checked="" type="checkbox"/> | External LED Brake/Tailight and Mount | <input checked="" type="checkbox"/> | \$270.00 | Heated Seat |
| <input checked="" type="checkbox"/> | \$278.00 Front Pod Mounted 45° LED's with backing plate | <input checked="" type="checkbox"/> | \$150.00 | Heated Grips |
| <input checked="" type="checkbox"/> | Rear Side Trunk Mounted Emergency LED's | <input checked="" type="checkbox"/> | \$238.00 | Front Mounted Baton and Flashlight Holder |
| <input checked="" type="checkbox"/> | Rear LED Side Turn Signals | <input type="checkbox"/> | \$189.00 | Front Mounted Flashlight Holder |
| <input type="checkbox"/> | LED Fork Mounted Driving Lights | <input checked="" type="checkbox"/> | \$32.81 | Notepad Holder |
| <input checked="" type="checkbox"/> | \$795.00 LED Take Down Lights with Adjustable Dimmer and mounts | <input type="checkbox"/> | \$325.00 | I-Pod/Phone Jack Equipped with Amp and 2 Speakers |
| <input type="checkbox"/> | Video monitor Internally Trunk Mounted | <input type="checkbox"/> | \$135.00 | Saddlebag Interior Briefcase Liners |
| <input type="checkbox"/> | Video Recording System Front and Rear | <input checked="" type="checkbox"/> | \$189.00 | Saddlebag Partitions |
| <input type="checkbox"/> | Video Recording System Mounting Hardware for Monitor, DVR, and cameras | <input type="checkbox"/> | \$76.50 | Rear 12V Power Accessory Sockets with Waterproof DIN Plug Receptacle |
| <input checked="" type="checkbox"/> | \$295.00 Radar/Lidar Gun Locking Mount (LaserLock) | <input type="checkbox"/> | | GPS |
| <input checked="" type="checkbox"/> | \$325.00 Install Departmental Supplied Radio and/or Radar (Install Supplied PVC Comm Unit) | <input type="checkbox"/> | \$795.00 | Locking Shotgun or AR 15/MP5 mount with Solenoid Release/Keyed Lock Internally Mounted in Right Saddle Bag |
| <input type="checkbox"/> | Moving Radar and/or Hand Held Radar | <input checked="" type="checkbox"/> | \$69.00 | Battery Tender |
| <input checked="" type="checkbox"/> | \$290.00 Moving Radar Mount Set with Doppler Speaker | <input type="checkbox"/> | \$108.75 | Adjustable LED Map Light |
| <input checked="" type="checkbox"/> | \$79.00 Radio head mount for Handle Bars | <input checked="" type="checkbox"/> | | Tall Seat with 1.5" back |
| <input checked="" type="checkbox"/> | \$89.00 PA Function(If Compatible) | <input checked="" type="checkbox"/> | \$65.00 | Department Graphics (Word Police on both sides of Front Fender and Saddlebags 3M Reflective) |
| <input type="checkbox"/> | \$240.72 Adjustable Power Timer for Radio and/or Accessories | <input checked="" type="checkbox"/> | | Throttle Lock |
| <input checked="" type="checkbox"/> | \$45.00 External Speaker and Harness | <input type="checkbox"/> | | Additional Installation |
| <input type="checkbox"/> | 3M Clear Tape Kit | <input type="checkbox"/> | \$179.00 | V Stream Tall Windshield |
| <input checked="" type="checkbox"/> | \$245.00 Wig Wag Head Lamp Option | <input type="checkbox"/> | \$325.00 | Internal Head Lamp Emergency LED's (2) |
| <input checked="" type="checkbox"/> | \$250.00 Upgrade to Chrome Alloy City Bars | <input checked="" type="checkbox"/> | \$120.00 | Ticket Book Holder |
| <input type="checkbox"/> | | | | |

Contract Pricing for State of California,

Ventura County/Moorpark
 Dealer/Department Name

John Stubblefield
 Contact Name

805-532-2711 / 805-532-2700
 Phone Number

805-532-2713
 Fax Number

Signature

2/9/2011
 Date

Motorcycle, Enforcement Type	\$16,977.00
Requested Option	\$4,079.81
Freight	\$550.00
Sales Tax(8.25%)	\$1,737.19
Doc/Title Fee	\$104.00
TOT	\$23448.00

<p>NOTES</p> <ul style="list-style-type: none"> - Price Includes Price Includes additional requested options - CA State Pricing Includes Speed Limiter, LED Emergency Light Modules, External Brake/Tailight, Rear LED Emergency /Side Turn Signals, Rear LED License Plate ID Lights/ Blue, and Rear Side Trunk Mounted Emergency LED's and Throttle Lock

*** Options Include Checked Items**

(PLEASE FAX BACK COMPLETED FORM TO 208-777-4008)

*All Additional Options are subject to Equipment Manufactures' Warranty Only
 *Prices are subject to change and Do Not Include Freight to Dealer or Department.

BEAUDRY MOTORSPORTS INC. CONTRACT PRICING

CONTRACT #1-10-23-30
ATTACHMENT 1

MOTORCYCLES, ENFORCEMENT TYPE
ALL PRODUCTS OFFERED MUST CONFORM TO THE BID SPECIFICATIONS 2340-703 FOR ENFORCEMENT MOTORCYCLE DATED AUGUST 24, 2009.

Contact Line Item # (CLIN)	Commodity Description	UNSPSC Code (Version 11)	Manufacturer Part Number (OEM #)	Manufacturer (OEM)	SKU # /Item #	Item Description	Unit of Measure	Quantity In Unit of Measure	Contract Price	Total Contract Unit Price (Vehicle & Warranty)
101	KAWASAKI MOTORCYCLE, ENFORCEMENT TYPE (F.O.B. FOR CHP ONLY) WARRANTY 3YR/60,000MI. WARRANTY	25101801	14P	KAWASAKI	1400 CONCOURS	POLICE MOTORCYCLE	Each	1	\$ 16,977.00	\$ 16,977.00

OPTIONS

Contact Line Item # (CLIN)	Commodity Description	UNSPSC Code (Version 11)	Manufacturer Part Number (OEM #)	Manufacturer (OEM)	SKU # /Item #	Item Description	Unit of Measure	Quantity In Unit of Measure	Contract Price
102	Note Pad Holder	25101801	65140421315	BMS	KAS7465337	NOTE PAD HOLDER	Each	1	\$ 32.81
103	Flashlight Holder	25101801	65140415849	BMS	KAS35275	FLASHLIGHT HOLDER	Each	1	\$ 178.00
104	Heated Hand Grips	25101801	40-4102	HOT GRIPS	KAS1200H	HEATED HAND GRIPS	Each	1	\$ 150.00
105	Map Light	25101801	65140421723	BMS	KAS627ML	MAP LIGHT	Each	1	\$ 108.75
106	Heated Seal With Cable	25101801	K-68-F	CORBIN	KAS7328H	HEATED SEAT	Each	1	\$ 270.00
107	Off Angle Emergency Lights - RED	25101801	LINZBR	WHELEN	KAS5469R	RED OPIX LED LIGHT	Each	1	\$ 111.25